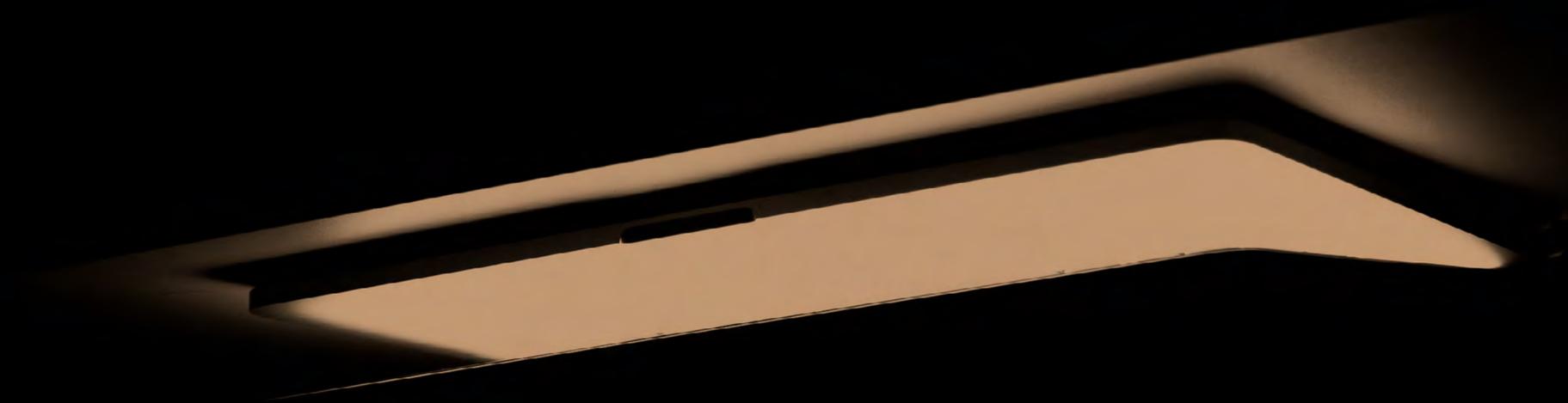




FYNE HAND

IT'S ALL ABOUT HUMAN CAPITAL

01/ PHILOSOPHY	01
02/ THE BUSINESS	03
03/ FYNEHAND CONSULTANTS	05
04/ FYNEHAND PARTNERS	09
05/ FYNEHAND ADVISORY	15
06/ SEARCH PROCESS	18
07/ THE FOUNDER	20



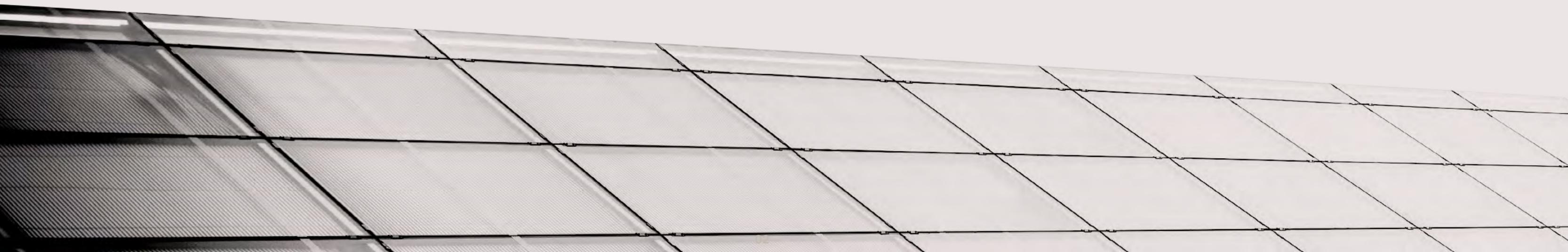
POWERING THE UPPER ECHELONS OF WORK WITH FYNEHAND

The founding ideology spinal to 'FyneHand' views every individual as locus to their very own zeitgeist! Our vision is calcified over the belief that humans are invariably crystal, and that matching 'Fyne Minds' to a vision tailored for them is virtually ineluctable.

The principle tenet at FyneHand revolves around truly understanding people as they are, and homogeneously engendering opportunities for them.

We cannot emphasize enough the importance of a network. The web of connection has brought us here, yet filtering the enormity of tacit links often stymies growth.

FyneHand hopes to bridge 'Fyne Connections' with 'Fyne Minds' and build forth canonical relations.





A ONE STOP SOLUTION TO ALL THINGS HUMAN CAPITAL

CONSULTANTS

FyneHand peppers expertise to a placid database potent as a mapping based talent advisory.

PARTNERS

Hinged solely on leadership hiring (MD's, CXO's) Fynehand scrounges paradigmatic fits to large scale (majority stake) management buyouts.

ADVISORY

Ferments proprietary network-driven deals for high growth SMEs looking at private equity capital, debt or mergers and acquisition advisory.



PROFESSIONAL RECRUITMENT SERVICES

We're a mapping-based talent advisory that mediates all attention to our "360 degree outlook"

I. Building a Candidate Mosaic

II. Mapping Core Competencies

III. Reference Checks – To Colleagues
Across The Spectrum

V. Price Benchmarks

VI. Recurring Conversations

VII. Post Deal Follow-Ups

We broker ourselves as 'True Partners' and latch onto mandates even after shortlisting. Giving into every nuanced motive and expectation, we delve as consilient partners and go beyond our way to find a cogent match.

We're tuned to finding additional profiles and references even if the ostensible mandate is complete. We firmly bide as 'Partners' in hope to imbue sustained relations.

KEY CLIENTS



KEY CLIENTS



SEARCH SERVICES

Directed exclusively at leadership hiring, fynehand partners protracts its reach to MDs, CEOs and CXOs for large Indian business houses, corporates, MNCs, and SMEs.

It is here that the parlance per which we vocate highlights our value proposition.

We empathize. Truly empathize, and use our intuitive guide as a barometer for evaluating **leaders**.

- ◆ BOLD AND BELLIGERENT
- ◆ POISED WITH CLARITY
- ◆ NITRATED WITH DRIVE

Fynehand Partners leverages its ordered networks, perennial creativity and a strict guide to confidentiality to juncture a fervent leader-oriented millue. Our advocacy serves as your prerogative to finding you a covenant match.

KEY CLIENTS



TATA PLAY



Johnson & Johnson

VIACOM



glenmark



SMOLLAN



emami*

BUNGE

Network 18

Discovery COMMUNICATIONS™

L'ORÉAL

Kimberly-Clark



NATIONAL GEOGRAPHIC CHANNEL



Dr.Reddy's

MANAGEMENT BUYOUTS

FyneHand Partners serves to max out the philosophy behind MBO's. We'd be the first to introduce the concepts of 'Reverse - Management Buy Outs' and 'Management Bets'

A sacrosanct held at FyneHand views 'people' as the true asset. We firmly believe that it's the people who drive change and scale conventional sapience.



TRADITIONAL MBO

The private equity buys an asset and further looks for a management team post which Fynehand Partners drills onto a respective mandate.

Management

Private Equity and
Asset Decided

MANAGEMENT BETS

The private equity buys an asset centered around onboarding management. The 'Bet,' at its core, is made on human capital, who then coalesce an asset.

Asset

Private Equity and
Management Decided

REVERSE MBO

FyneHand simultaneously ideates the management and the asset post which a private equity makes an investment.

Private Equity

Management and
Asset Decided

FYNEHAND PARTNERS MBO

A coordinated multi-disciplinary team will work closely with leading PE investors and their portfolio companies.

Equity backed proposals incorporating roadmaps to installing potential high-caliber management team post investment.

Pre-synergized management and investor coalition assessing a cohesive vision for the asset.



KEY CLIENTS

Blackstone



CVC



INVESTMENT BANKING

FyneHand Advisors brings board a bevy of industry connects in confluence with tier 1 investment firms across 24 sectors, spanning large corporates to high growth startups.

We cater bespoke MNA and PE advisory services, pivoted around human capital.

100+
Investor Connects

200+
Corporate &
SME Connects

Strong connections with leading domestic and foreign equity investors for growth stage funding as well as large complex transactions later in the life cycle.

Inroads with banks, NBFCs and other structured debt providers to leverage capital across sectors.

Accretive solutions for M&A to scale and acquire new capabilities or facilitate transformations.

Our collaborative fixtures with the existing senior management network should deem recurring proprietary deal flow opportunities for the division.

KEY CLIENTS

Blackstone



CVC



POSITION DIAGNOSTICS & BRIEFING

- I. Brief from key stakeholders
- II. Defining position specifications and role requirements
- III. Profile benchmarking
- IV. Search strategy collaterals
- V. Primary and secondary research commences

I-II WEEK

RESEARCH & CANDIDATE IDENTIFICATION

- I. Sourcing of Industry Experts
- II. Comprehensive mapping of targets company's adherence to the search strategy
- III. Targeted headhunting and candidate approach
- IV. Bi-monthly progress reports

III-IV WEEK

CANDIDATE ASSESSMENT & SHORTLISTING

- I. Extensive interviewing of selected candidate via discrete referencing
- II. Competency and behavioural assessment
- III. Candidate report assessment
- IV. Shortlist submission with periodic review

V-VI WEEK

CLIENT MEETINGS, OFFER NEGOTIATIONS & CLOSURE

- I. Client interview and coordination
- II. 360 degree candidate assessment
- III. Offer discussion and closure. Additional backups kept interested
- IV. Resignation, handholding and on-boarding

VII WEEK ONWARDS†

† We target a 6 week timeline for our shortlist, and complete the mandate within 10 weeks; assuming a 4 week buffer for our client's analysis.

SIDDARTH RAISURANA

FOUNDER & MANAGING DIRECTOR

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Sid's journey began at his very first startup, Promote Consultants, back in 1997, and moved onto a 2 decade long stint at ABC Consultants, India's largest search and selection company, where he, as the COO, led the group's core recruitment business across 24 sectors.

Over the past couple years he has engendered an all new philosophy to headhunting, even more so to curating Large scale deals centered around all things human capital. Interpolating the framework of private equity lead management buyouts, to re-valuing c-suite candidates for previously uncooked-deals, to garnering insights from all of India's "2nd CEOs", Sid's reputation antecedes his drive and sheer grit.

He holds ground with bulge bracket private equities, banks, NBFCs, insurance, investment banks, securities, asset management and consulting companies. He has also worked with a speil of large MNC's on CEO and CXO-level assignments.

Sid is among only a few that have had hands-on experience dealing with a contexture of leaders and domain experts across 24 sectors, and hence leads all his 'coffee conversations' with a distinct interdisciplinary mindset.

1994 ST. STEPHEN'S COLLEGE

1996 NEWPORT UNIVERSITY

2003 PROMOTE CONSULTANTS

2021 ABC CONSULTANTS

NOTABLE EXPERIENCES

BANKING & SFBS

- I. He had set up the core founding team of Yes Bank in the year 2004-05
- II. He had set up Dhanlaxmi Bank core Leadership team including the Managing Director.
- III. He had set up Bank of Nova Scotia's core Leadership team including the Managing Director.
- IV. He had set up State Bank of Mauritius's senior Leadership team including the Managing Director.
- V. He had set up the senior Leadership teams for Kotak Mahindra Bank.
- VI. He had set up the key Leadership team of Consumer Banking for IDFC Bank.
- VII. He had built the core Leadership team of Jana Small Finance Bank & Ujjivan Small Finance Bank.

Siddarth is personally involved in various other C-Suite & CXO hiring with large Multinational & Domestic Banks.

NBFCS & OTHER SECTORS

- I. He had built the entire ASK Group including the Group Managing Director of the firm.
- II. He had built the Reliance Group where he placed 3 CEOs and set up the core Leadership team of the NBFC, Asset Management & Asset Reconstruction Companies.
- III. He was responsible for setting up Indiabulls Group core Leadership team and also was instrumental in setting up their Asset Management & Asset Reconstruction businesses.
- IV. He had built the senior leadership team for India Infoline Group.
- V. Siddarth was instrumental in one the Biggest Block Deals in Consulting where he had placed 10 Partners and their teams of approx. 100 people for Deloitte.

FYNEHAND.IN

MUMBAI

DELHI

BANGALORE